

Government AV Integration, Video Conferencing, and Digital Media Products and Services

Audio Visual Innovations and Signal Perfection Limited (AVI-SPL) deliver commercial off-the-shelf (COTS) solutions and services for all Department of Defense (DOD) and civilian agencies in U.S. federal and state governments. Since 2008, AVI-SPL has been ranked the number one audio visual (AV) systems integrator by Systems Contractor News. Our clients receive superior technical solutions and a management approach that is regularly updated with best practices and lessons learned from delivering on over 6,000 integration projects each year, including 2,000 specific to the federal government. We also offer specialized capabilities in the design-build of mission-critical control rooms/operations centers, digital signage and content management, Internet Protocol television (IPTV), and broadcast studio and interactive patient care.

AVI-SPL's world-class Unified Communications (UC) and video conferencing practice has the engineering and operational resources to design, build, integrate, and support the video infrastructure and endpoints (including room systems, desktop PCs, and mobile devices) in unclassified and multi-level classified environments at department, agency, and facility levels. We maintain certifications with more than 700

manufacturers, and our experienced staff is available to advise and assist with challenges such as ISDN-to-IP migration, SD-to-HD upgrades, and Assured-Services SIP implementation. AVI-SPL helps clients create a cohesive multi-vendor strategy for their agencies and measures the return on investments in video collaboration (e.g., view reports to see frequency and duration of VTC systems in use). Agencies seeking alternatives to VTC-infrastructure ownership should consider AVI-SPL's Virtual Meeting Room (VMR), a self-service solution for ad-hoc conferencing and collaboration.

37
Global Offices

1,400
Employees

86%
Of Fortune 100
Companies are Customers

6,000+
Projects Annually

What sets us apart is the level of expertise we bring to each integration project:

- **Expert engineering.** We have the highest per capita number of technical employees of any video communications solutions provider. Over 400 employees are Certified Technology Specialists (CTS), with certifications that include CTS-Design and CTS-Installation.
- **Cleared personnel.** More than 50 AVI-SPL employees have clearances ranging from Secret to TS/SCI.
- **In-house capabilities.** We design, build, install, and support audio, video, collaboration, and communication technologies. Six AVI-SPL employees have ITIL Foundation Certifications.
- **Vast resources and expertise.** Our global help desk, staffed 24x7x365, provides trained AV and VTC specialists. AVI-SPL's Unify ME™ services portfolio includes comprehensive Customer Care Program™ and Strategic Onsite™ staffing solutions for AV and video support. Our Customer Care Program offers tiered options that combine manufacturer-authorized repair, preventive maintenance, and onsite field services.
- **Industry-leading products and solutions.** We work through our partners, including Microsoft, Cisco, and Polycom, to bring clients the best today's technology has to offer.

Design-Build-Support Capability Matrix		
AV Integration	Video and Collaboration	Services
<ul style="list-style-type: none"> • Buildings and renovations • Command and control centers • Conference rooms, briefing rooms, SCIF • Training rooms • Courtrooms, interview rooms, hearing rooms • Auditoriums and arenas • Emergency operations centers • Medical AV solutions and nurse call integration • Chapels and houses of worship • Assistive hearing and accessibility solutions • Paging systems • AV switch-routing fiber distribution • Control system programming 	<ul style="list-style-type: none"> • Boardroom to huddle room and desktop UC-endpoints • Multi-level classification VTC switching • Core infrastructure • Content capture and playback • Real-time media transcoding • Digital media distribution and signage • 2D/3D simulation & immersive rooms • IPTV • Broadcast studios • Private VNOC implementation • Lighting and shade controls • VTC lifecycle management/support 	<ul style="list-style-type: none"> • Architecture-level AV/VTC design engineering • VMR (a cloud-based conferencing service) • AV/video helpdesk (24x7) • Video hosting and Infrastructure as a Service • Onsite support services • Preventive maintenance • Conference scheduling, monitoring • IT and video infrastructure assessments • Factory-authorized warranty and repair • Training for end users and operators • Technical design engineering • Acoustic analysis

Demonstrated Experience

There's no better testament to our value to the customer than the work we've accomplished helping organizations of all types reach their goal of smarter, more efficient operations. Please visit www.avispl.com/case-stories for examples of AVI-SPL's project integrations.



Video and Collaboration Certifications

Cisco Premier Partner	Polycom Platinum Partner	Microsoft Gold Partner	Other Certifications and Qualifications
<ul style="list-style-type: none"> Advanced Tele-Presence Master Partner Advanced Unified Communications Authorized DMS Partner Express Foundation Video Surveillance 	<ul style="list-style-type: none"> Platinum Certified Partner (AV Integrator, Federal, Video) Polycom Certified Solutions Provider Polycom Certified Video Network Operations Centers (VNOCs) Provider 	<ul style="list-style-type: none"> Microsoft Lync AV Partner Crestron RL (Microsoft Lync) SMART Room Systems (Microsoft Lync) 	<ul style="list-style-type: none"> Avaya Platinum Authorized Solutions Partner Haivision Gold Partner LifeSize Authorized Solutions Partner VBrick Authorized Solution Partner InfoComm Diamond-Level AV Partner CTS, CTS-I, CTS-D, IEEE AMX ACE Certified. Expert: Networking, Programming, Installation, Design, RMS, Audio Crestron Programming & Master Programing: Crestron Gold Master Programmer; Crestron Digital Media Certified Engineering, Crestron Design and Technician; Crestron Certified Shade Control Solutions Provider LEED Certified design engineers Member USGBC, NSCA SMART Technologies: Education Consultant; Factory-trained installer; Factory-trained technician; Certified-trainer

Value to Customers and Partners

- Meet mission-critical visualization needs.** We are staffed with more than 500 people focused solely on designing, building, implementing, and supporting solutions for mission-critical facilities.
- Access to the best available contractor expertise.** With over 15 years' experience within the DOD market, AVI-SPL is a trusted partner for more of our nation's agencies than any other integrator.
- Seamless integration and installation.** Our team of engineers and design professionals work with customers to design innovative and customized solutions for a high-quality visualization system that exceeds expectations.
- Project-specific goals realized.** Our engineers, project management professionals, and delivery logistics experts develop a plan to ensure successful project performance through "streamlining" and "outcomes" management.

Contract Vehicle Access

AVI-SPL is able to design, build, integrate, and maintain AV and video collaboration solutions of virtually any scope and complexity

- GSA Schedule 58: GS-03F-0037M
- GSA Schedule 70: GS-35F-0275S

Teamed with awardees of other GWAC and agency-specific IDIQ multiple contract awards to provide convenient access to our products and services under subcontract agreements:

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|--|---|--|---|
| <ul style="list-style-type: none"> CHES o ITES-2H o ITES-2S o ADMC-2 o ITS-SB | <ul style="list-style-type: none"> Connections-2 Eagle-2 8a Stars II | <ul style="list-style-type: none"> Firstsource-2 ECS-III Netcents-2 | <ul style="list-style-type: none"> SEWP V (representation in all groups) |
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For the latest profile updates visit www.sam.gov and the GSA eLibrary. Search for us by DUNS# 037293974.

Company Profile

AVI-SPL is a holding company; all contracts are written to one of its two operating subsidiaries:

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| <ul style="list-style-type: none"> Audio Visual Innovations Inc. • Tax ID: 59-195-8935 • Cage Code: OD2N6 • DUNS#: 037293974 | <ul style="list-style-type: none"> Signal Perfection Limited • Tax ID: 52-176-0942 • Cage Code: 0UUB9 • DUNS#: 787333863 |
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AVI-SPL, Audio Visual Innovations, and Signal Perfection Limited are all U.S.-based corporations under U.S.-ownership and control

- DOD and NATO top-secret facilities clearances
- Cleared sales and technical staff to support projects in classified environments

AVI-SPL is generally considered a large business, but under its GSA contract award can fill orders set aside for small business until next option renewal (March 2016). Additional NAICS codes:

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| <ul style="list-style-type: none"> 238210 334119 334220 | <ul style="list-style-type: none"> 334290 334310 337214 | <ul style="list-style-type: none"> 339112 423450 517911 | <ul style="list-style-type: none"> 541511 541512 541990 |
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Contact

- Federal Sales and Engineering – FedCore@avispl.com