

Audiovisual Solutions Qualifications For

AV Consultant/Construction Manager



AVI  **SPL**®

A Video
Communications
Company

Qualifications

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www.avispl.com

Contractor Profile

AVI-SPL provides solutions for all types of organizations.

We are the recognized leader in the audio visual integration industry. AVI-SPL came about from the acquisition of its two legacy companies, under the guidance of private equity firm Silver Lake Sumeru. That merger created the largest pro AV integrator in the U.S., one that has been far and away the most trusted systems integrator, with revenue that far surpasses its closest competitor.

Through our experience and expertise, AVI-SPL provides forward-thinking solutions to the communication challenges of today and tomorrow. We continue to maintain the top position in our industry, completing over 8,000 projects a year and honoring more than 5,000 customer service contracts, while earning a reputation as the leader in customer satisfaction.

AVI-SPL has multiple contractors' license numbers in over 35 states. AVI-SPL will provide copies upon request.

Union Affiliation:

We have affiliation and experience utilizing union subcontractors that have been thoroughly vetted by our company.



A Single, Reliable Source

AVI-SPL takes pride in being a single, reliable resource for your collaboration communications. We design, build, integrate, and support solutions, systems and environments that facilitate efficient communications and empower people at remote locations to work productively with one another. No other solutions company can match the breadth of services and experience that enables us to handle every aspect of your integration project. When you partner with AVI-SPL, you are working with:

An Industry Leader:

- Experienced and financially stable technology contractor with a **global operational delivery model**.
- Providing **innovative, award-winning solutions** that are intuitive to use, effective and aligned with your needs. Our forward-looking solutions take into account the trends and technologies shaping business collaboration and efficiency.

A Knowledgeable Collaborator:

- Most **qualified team of engineers and technicians** in the industry
- **In-house capabilities** to engineer, install and manage the most complex audio, video, collaboration and communication technologies
- **Certified to implement collaboration solutions** from industry leaders like Polycom, Cisco, AMX, and Crestron.
- The only company that can self-certify its engineers to trade standards set by InfoComm International

An Experienced Integrator:

- Wide-ranging **technical integration capabilities**, construction experience, and engineering resources to support projects of any scale — from stadiums to boardrooms to hospitals to classrooms.
- **Expert engineering** with the **highest per capita number of technical employees** of any video communications solutions provider.

ProAv Certifications

- Acano
- AMX ACE Audio, Control, Digital Signage, RMS, Signal Management Certified
- Biamp Audia, AVB, Tesira, Vocia
- Bosch Security (Praesideo, Surveillance, Access Control and NVR Certifications)
- Chief
- Cisco Cloud and Managed Services Advanced Partner (CMSP) for TelePresence as a Services (TPaaS)
- Cisco Premier CMSP (U.S)
- Cisco TelePresence Video Master Partner ATP
- Cisco Video Advanced Satellite Partner (Canada)
- Cisco Video Advanced and Select Partner (U.K.)
- Cisco TelePresence Advisory Council Member
- Cisco Commercial Team Advisory Board for Collaboration
- Cisco Advanced Collaboration Architecture Specialization
- Cisco Advanced Cloud & Managed Services (TPaaS)
- Cisco Premier Certified Partner
- Cisco Preferred Integration Partner
- Cisco Express Foundation Specialization
- Cisco DMS (Digital Signage)
- Cisco “Lighthouse” Partner for advanced product development, testing and product direction
- Cisco CCIE, CCNA, CCNP, CCDA, and CCDP Networking
- Cisco Small and Midsize Business Specialization (Canada and U.K.)
- Clarity Visual Certification
- Clarity Service Certified
- ClearOne Converge Pro Certificate
- ClearOne Professional Conferencing Technical Specialist

- Crest Nexxus
- Crestron Certified Programmer
- Crestron Certified Digital Media Engineers
- Crestron DMC-D-4K, DMC-T-4K, and DMC-E-4K
- Crestron CTI
- Crestron RL-C
- Crestron CSS-T, CSS-D
- Crestron Silver Master Programmer
- Crestron Gold Master Programmer
- Crestron Fusion
- Crown IQ
- Extron Control Certification
- Extron AV Associate
- Extron XTP Systems Engineer
- Extron IP Link Technologies
- Extron Global Configurator
- InfoComm International AV Provider of Excellence
- InfoComm Diamond Level A/V Solutions Provider
- InfoComm CTS, CTS-D and CTS-I Professionals
- Kramer Design in a Digital Age
- LEED AP
- LifeSize Expert Video Partner Certification
- Lutron Lighting Design
- Microsoft Preferred Integration Partner
- Microsoft Silver Communications
- NSCA Advanced Sound Design
- OSHA 30
- Peavey Media Matrix Programming
- Pexip
- Polycom Advanced Managed Services Provider
- Polycom AV Integration
- Polycom Preferred Integration Partner
- Polycom Platinum Solution Provider
- Polycom RealPresence Service Specialization
- Polycom RealPresence Implementation Specialization
- Polycom Certified VNOC Service Partner
- Polycom Certified Videoconferencing Engineers
- Polycom Soundstructure Certified
- Polycom UC Professional Service
- PMI Project Management Professionals (PMP)
- QSC Q-sys Level 1 and 2 Certified
- Shure Advanced Wireless Microphone Training
- Soundweb London Architect level 1 and 2
- Yamaha Digital Mixers

Video Partner Certifications

Cisco

- Cisco TelePresence Video Master Partner ATP
- Cisco Cloud and Managed Services Advanced Partner (CMSP) for TelePresence as a Services (TPaaS)
- Cisco Premier CMSP (U.S)
- Cisco Video Advanced Satellite Partner (Canada)
- Cisco Video Advanced and Select Partner (U.K.)
- Cisco TelePresence Advisory Council Member
- Cisco Commercial Team Advisory Board for Collaboration
- Cisco Advanced Collaboration Architecture Specialization
- Cisco Advanced Cloud & Managed Services (TPaaS)
- Cisco Preferred Integration Partner
- Cisco Video Surveillance Authorized Technology Partner
- Cisco Premier Certified Partner (Specializations: Advanced Unified Communications, Authorized DMS Partner, Express Foundation)
- Cisco DMS (Digital Signage)
- Cisco “Lighthouse” Partner for advanced product development, testing and product direction (Cisco DMS and MXE technologies)
- GPN Certified Agent and Resale Host
- Cisco Smart Care Service
- Cisco Express Foundation Specialization
- Cisco CCIE, CCNA, CCNP, CCDA, and CCDP Networking
- Cisco Small and Midsize Business Specialization (Canada and U.K.)

Polycom

- Polycom OCS Integration
- Polycom Certified Service Partner
- Polycom Certified Video Conferencing Engineers
- Polycom ATX certification (first company to achieve)
- Polycom Advanced Managed Services Provider
- Polycom AV Integration
- Polycom Preferred Integration Partner
- Polycom Platinum Solution Provider
- Polycom RealPresence Service Specialization
- Polycom RealPresence Implementation Specialization
- Polycom Certified VNOC Service Partner
- Polycom Soundstructure Certified
- Polycom UC Professional Service

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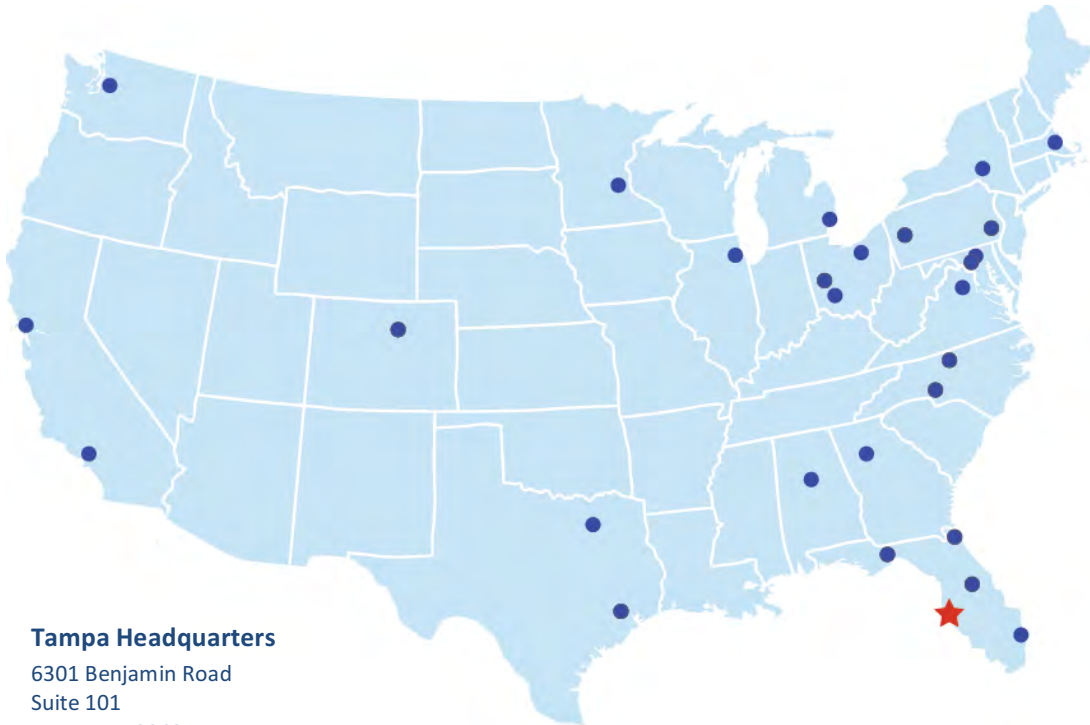
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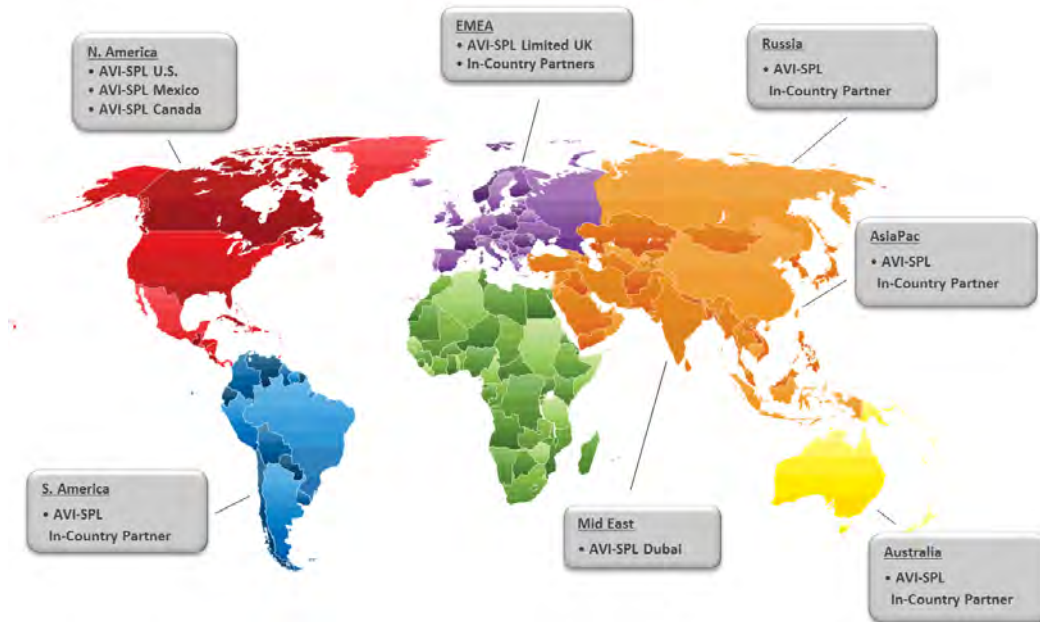
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Global Presence



Service Solutions

Companies like yours partner with AVI-SPL Service Solutions when they realize what that partnership means – **AV, video and collaboration systems that communicate clearly, that connect people with timely information, and that support business outcomes by working as expected.** Who better to maintain those systems than the company whose certified engineers and technicians design and implement them better than anyone else?

Our services are driven by processes that we continually refine to ensure consistency and quality. For you, we:

- Ensure the reliability of your solutions
- Work diligently to reduce strain on your IT department
- Improve the security of your video collaboration connections

We do more than support existing systems. We also:

- Add new systems while ensuring interoperability with the old
- Provide support without disrupting current business
- Develop a technology roadmap aligning your organization's growth to its collaboration solutions

Our experts help address business issues like:

- Strategies for engaging remote workers
- Collaboration across branch or satellite offices
- Video connectivity with partners, clients and others outside your private network

Support and Field Services

AVI-SPL's CARE program provides AV support and field services that you need to keep your systems running and performing at top levels: break/fix support, warranty services and 24/7 Global Help Desk assistance. With offices and partners around the world, an AVI-SPL-trained professional is always on-call.

Remote Managed Services

We give your company the luxury of an extended IT department. From one of our three global Video Network Operation Centers (or VNOC), we proactively monitor and manage your AV and video collaboration systems and the infrastructure that supports them. With our VNOC Symphony® platform, we watch over your AV systems, run diagnostics, launch video calls, and handle the way your meetings are organized, monitored, and managed. Your users can quickly and easily see if systems are active, have pending trouble tickets, and if a conference has launched properly.

Our Remote Managed Services provide you value with:

- Around-the-clock monitoring of your AV and video collaboration systems to ensure uptime
- Private hosting of infrastructure that you purchase and we deploy in our private data center
- On-premise deployment of your infrastructure, with our team providing the systems management
- Management of your video conferencing, including call scheduling and launching, and an on-demand help desk that's available to you during your video calls.
- Direct control over the privacy of your video conferencing meeting rooms with Block ME™, our patented device that, at the press of a button, can stop video calls from being launched or received

Our VNOG Symphony platform delivers:

- Web and mobile access to scheduling, monitoring, and reporting functions
- Remote diagnostics of IP-reachable equipment, plus ability to automatically turn that equipment on and off at preset times
- Communicator Proxy server for standards-based polling of all IP-reachable AV and video conferencing devices within your network; Communicator Proxy reports back to our VNOG Symphony platform in real time so there's no need for a dedicated circuit between us and your network
- Management and administration your MCU and non-MCU infrastructure (including daily site sweeps of endpoints)
- Business Process Automation Module to govern how your meetings are organized, monitored, managed, and escalated

Onsite Managed Services

Our Onsite Technical Staffing provides you with trained and qualified staff members who work alongside your teams as an extension of our support engagement. With our dedicated onsite staff, you can have an AVI-SPL expert or a team of experts working at your facility on a daily basis. Positions we can fill include:

- AV Event Coordinator
- AV Programmer
- AV Manager
- AV Support Technician
- AV Break-Fix Technician
- Customer Service Reservationist
- Program Manager
- Video Support Engineer
- Video Technician

Collaboration Services

Our VNOG Symphony® platform schedules and produces your video conferences, so your team can focus on the meeting and not the supporting technology.

- Hosted Infrastructure Services (gateway, registration and call control)
- Virtual Meeting Room, a self-service video collaboration solution
- Managed Conferencing Services (concierge scheduling and production of your video conferencing calls)
- 2 VNOG centers in the US & 1 in the U.K.
- Remote and onsite staff engagement
- Web conferencing - you can create, record, and stream professional-quality webinars and webcasts