

SONY



# Making spaces perform

Workplace solutions for a changing world

Comprehensive | Secure | Cost-effective | Intuitive | Scalable



TEOS

# Intelligent workspace solutions

In today's business, time may be our most precious resource. Any moment wasted has an impact on our job satisfaction – and on the bottom line. We put everything into our work. But between the emails, the meetings, the trips and the to-do lists, we've lost something.

We've lost the ability to move freely through the working day. To focus when the pressure's on. To step back and enjoy our achievements when it's off. All too often, it's our work space that limits us. It's not ideas that hold us back, it's physical spaces and connections.

**At Sony, we've made it our mission to change that. We believe work spaces should perform for us – and demand nothing from us. Because when our work space performs, we have time to think. To create. To connect. To reflect.**

To get the best out of our space, we need technology that balances control with flexibility. That makes it as easy to book a room as it is to share a presentation within it. That offers creative ways to inform and inspire employees and visitors. That's seamless, intuitive and robust.

The TEOS family of intelligent workspace solutions is designed to unlock productivity, creativity, communication and collaboration.

**67% of organisations see “better collaboration with customers, colleagues and co-workers as a main driver of their workplace strategy”**

**CBRE, Top trends in facilities management**



# Three key trends

## Technology is advancing rapidly

Technology is transforming the way we connect and collaborate in the workplace. Denser, faster Wi-Fi networks and IoT devices are enabling smarter ways of working. These connected devices are generating more data than ever about the workplace.. How can we harness these advancements to make work processes more efficient?

**More than 40% of IT decision makers say automation technology will have the biggest impact on their business.**

## Workers are evolving

The next generation of workers expect their workplace to be flexible, seamless and highly connected. They care about productivity and want to be able to work anywhere, anytime, on any device; they embrace agile, collaborative workplaces and cutting-edge technology that improves efficiency. How can we make sure these users are at the heart of the workplace strategy, without alienating older, established employees?

**Millennials now make up half the global workforce.**

## Performance metrics matter

Advances in sensor technology and real-time data collection mean we can collect an abundance of information about employees and workplaces. As more areas of the workplace adopt IoT devices, employers are devising ever-more inventive ways to gather granular details and put the increasing flow of data to good use. How can we turn data into smart actions that will help people – and spaces – to perform?

**More than 20 billion connected things will be in use by 2020, up from 8 billion in 2017.**

**“Sony’s solution perfectly matched our requirement for one single platform to manage all content. On average, we now save 45 minutes every day on updating content, allowing us to focus on tasks that create added value for our clients.”**

**Laurent Delattre, Marketing and Events Director, Capgemini**



# TEOS at work

## Orchestrate your office

### TEOS Manage

Take full control of devices, signage and content across meeting rooms, reception areas and every space in between.



## Streamline room bookings

### TEOS Book

Save time with a complete room booking solution that eliminates double bookings and optimises the use of meeting spaces.



### TEOS Mobile

Manage meetings from anywhere with a mobile application that combines room booking, room control and mirroring, with no need to be on a company network.



## Make visiting easy

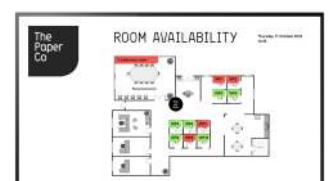
### TEOS Reception

Extend a professional welcome to every guest, allowing them to check in quickly while their host receives an automatic notification by email or text.



### TEOS Wayfinding

Navigate the workplace easily with a tool that shows which meeting rooms are available and which are booked.



## Master your meetings

### TEOS Connect

Mirror content wirelessly from your device to BRAVIA Professional Displays, helping ideas to flow in meetings.



### TEOS Room Control

Control connected meeting room devices through a customisable interface that integrates with professional-grade tablets.



## Communicate clearly

### TEOS Signage

Create colourful, eye-catching and touch-interactive digital signage and distribute it across networked screens.



### TEOS Survey

Collect feedback from employees and guests with a fully customisable survey platform and quickly view live results in TEOS Manage.



## A full offering



### Hardware

Displays  
Projectors  
Tablets  
Player



### Software

Control  
Signage  
Add-ons  
Mobile



### Service

Support and firmware  
Custom development  
Set-up  
Training

# What can we do for you?

Smart technologies are making an impact on all areas of the workplace. Whatever your role or responsibilities, there is a TEOS solution for you.

Stakeholders		Priorities	Sony TEOS benefits
Users		<ul style="list-style-type: none"> <li>• Simplicity</li> <li>• Usability</li> <li>• Productivity gains</li> </ul>	<ul style="list-style-type: none"> <li>✓ Save time</li> <li>✓ Work flexibly</li> <li>✓ Collaborate</li> </ul>
AV and IT Managers		<ul style="list-style-type: none"> <li>• Connectivity</li> <li>• Security</li> <li>• Standardisation</li> </ul>	<ul style="list-style-type: none"> <li>✓ Full control</li> <li>✓ Simple configuration</li> <li>✓ Easy maintenance</li> </ul>
Facilities Managers		<ul style="list-style-type: none"> <li>• Improve performance</li> <li>• Workplace design</li> <li>• Data</li> </ul>	<ul style="list-style-type: none"> <li>✓ Optimise space</li> <li>✓ Data insights</li> <li>✓ Automate environments</li> </ul>
Corporate Communications		<ul style="list-style-type: none"> <li>• Brand</li> <li>• Messaging</li> </ul>	<ul style="list-style-type: none"> <li>✓ Consistent branding</li> <li>✓ Adaptable messaging</li> <li>✓ Save time</li> </ul>
Procurement		<ul style="list-style-type: none"> <li>• Business needs</li> <li>• Fit for purpose approach</li> <li>• Cost requirements</li> </ul>	<ul style="list-style-type: none"> <li>✓ Save costs</li> <li>✓ Wider compatibilities</li> <li>✓ Easy implementation</li> <li>✓ Retrofitting</li> </ul>



# With you every step of the way

**Our dedication to making spaces perform runs through everything we do. Through this, we help to energise and inspire employees, impress visitors, simplify technology and empower AV/IT and facilities managers.**

We plan to continue bringing our vision to life long into the future. We believe the next step to making people happier and more efficient at work is to provide automated, personalised experiences across the workplace. We're already experimenting with sensors, complete building management and virtual services.

We know every client is unique; you have your own specific goals, pressures and opportunities. So whether you're installing a single screen or equipping a new-build from top to bottom, we're here as a partner to advise you at every step.

**"TEOS Manage is making a big difference to how we engage with staff and visitors. It's easy to use and helps us save energy. And I only see it growing with our needs as we move forward."**

**Carlos Cagica, IT and Innovation Manager, Siemens**

# Kick-start your workplace transformation with an industry leader

Visit the TEOS hub to  
contact an expert, book  
a demo or discover more  
about our intelligent  
workspace solutions.

**[pro.sony/TEOS](https://pro.sony/TEOS)**



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